HANDWRITING ANALYSIS AS A TOOL FOR EMPOWERING OTHERS

Speaker Iris Hatfield

Handwriting Specialist, Hope Giver

Executive Life Coach, Certified Cursive Coach

American Society of Professional Graphologists
January 25, 2020

Filter our words

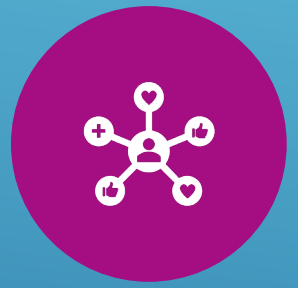
Are they:

- TRUE
- HELPFUL
- NECESSARY
- KIND
- INSPIRING AND EMPOWERING

People should be made better by the words we use

Discover the purpose for analysis

Share the positives, give them hope



Deal with any negatives that would prevent the writer from achieving his/her goals

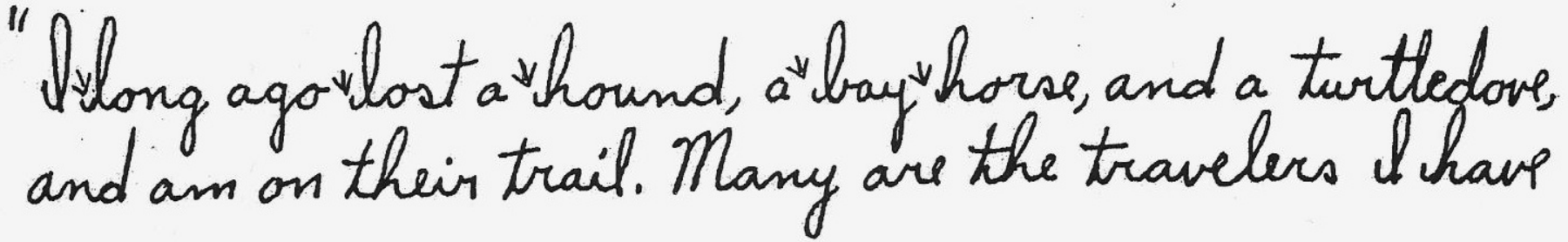
Encourage and Coach them to achieve their goals

WE CAN EMPOWER OTHERS BY BRINGING OUT THEIR BEST AND BEING HOPE GIVERS

"I long ago lost a hound, a bay horse, and a turtledove, and am on their trail. Many are the travelers I have

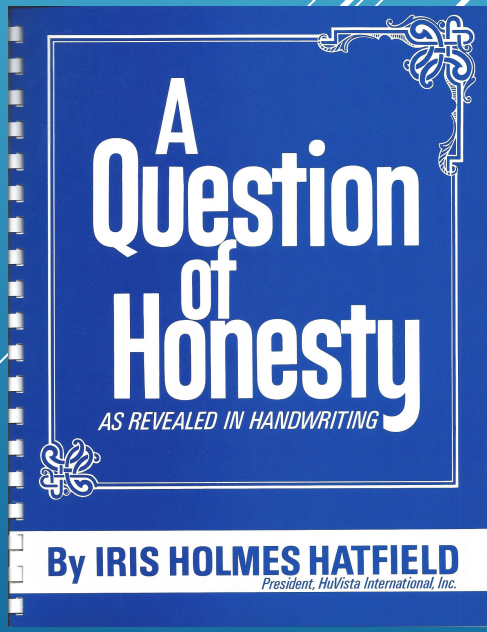
10. **NUMEROUS HOOKED STROKES -**

Acquisitive hooks show a writer that wants to acquire, grasp, or clutch. Is negative only when combined with other dishonesty signs.

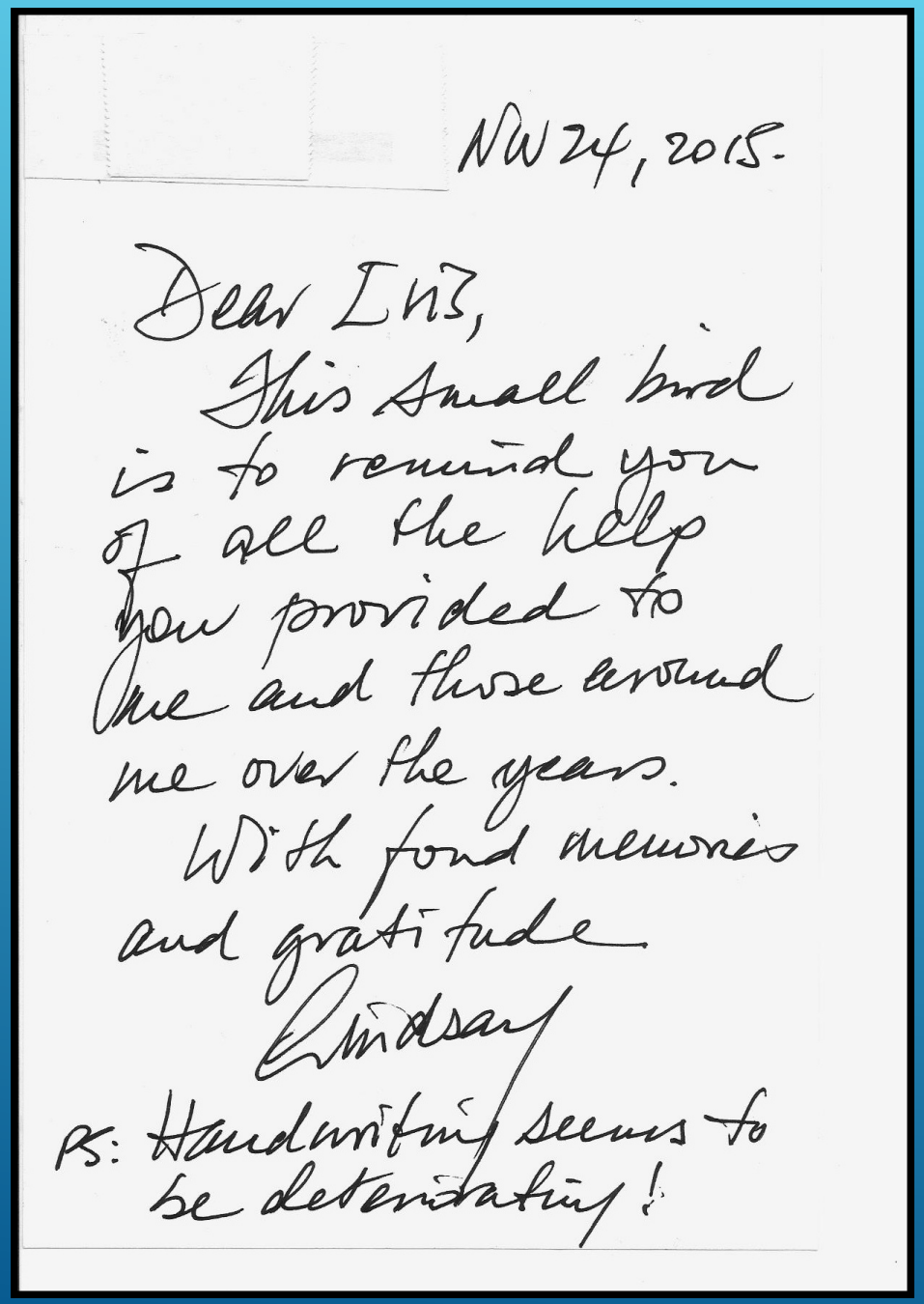


This careful, over-controlled, tense writer was serving time for armed robbery. He had led a life of crime and drugs from a very early age. He had been on drugs for 20 years, starting on heroin at age 16. At the time of this writing, he was trying to go straight and had been off drugs for three years. Following his release, he married his attorney and went to work at a delinquent children's center, helping them learn how not to get in trouble, as he had done.

MR. X



MR. L.
A SERIAL ENTREPRENEUR



NW 24, 2015.

Dear Ms,

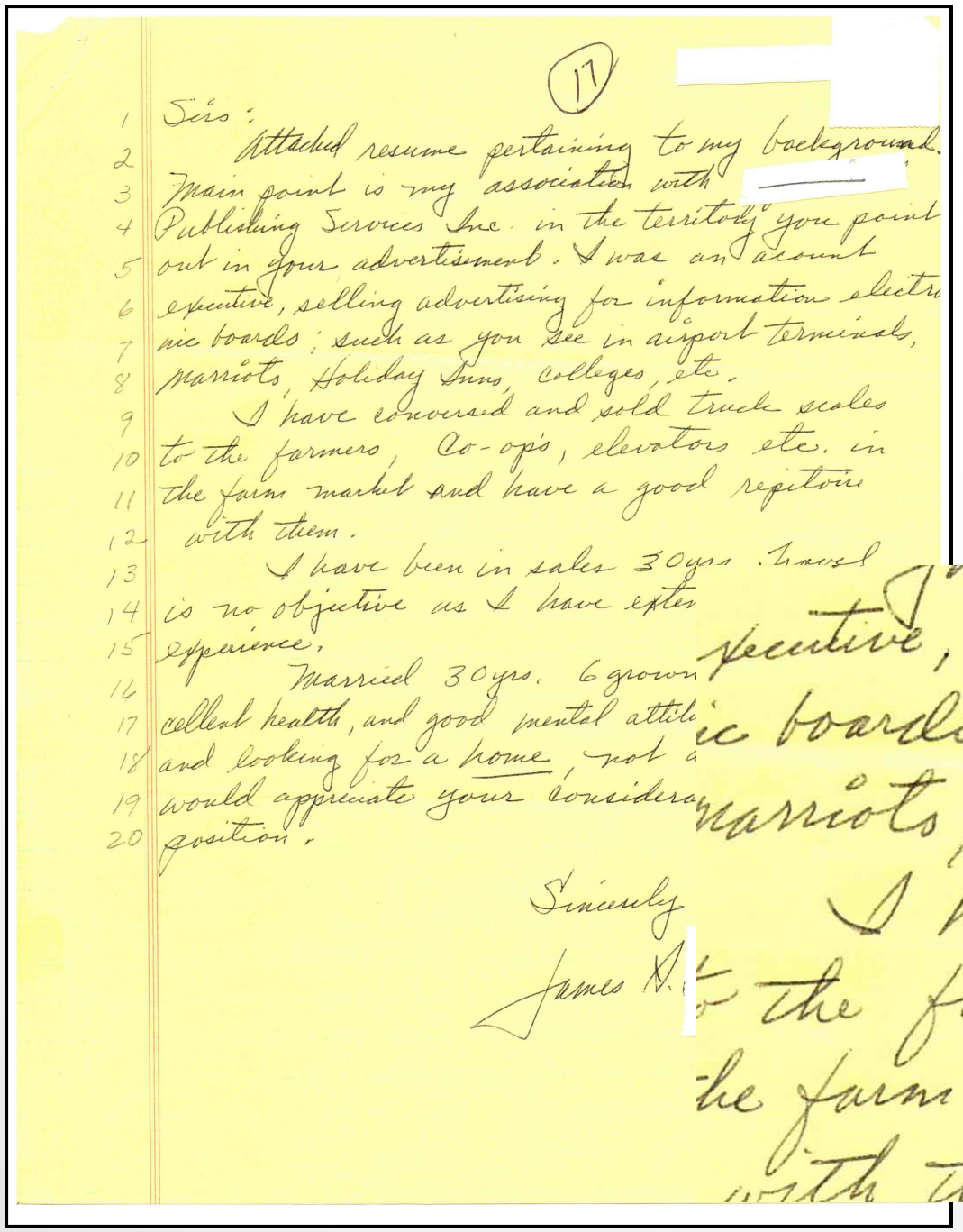
This small bird is to remind you of all the help you provided to me and those around me over the years.

With fond memories and gratitude

Lindsay

PS: Handwriting seems to be deteriorating!

James A. Male 52
Applying for an outside sales position



(17)

Sirs:

Attached resume pertaining to my background. Main point is my association with [redacted] Publishing Services Inc. in the territory you point out in your advertisement. I was an account executive, selling advertising for information electronic boards; such as you see in airport terminals, marriots, Holiday Inns, colleges, etc.

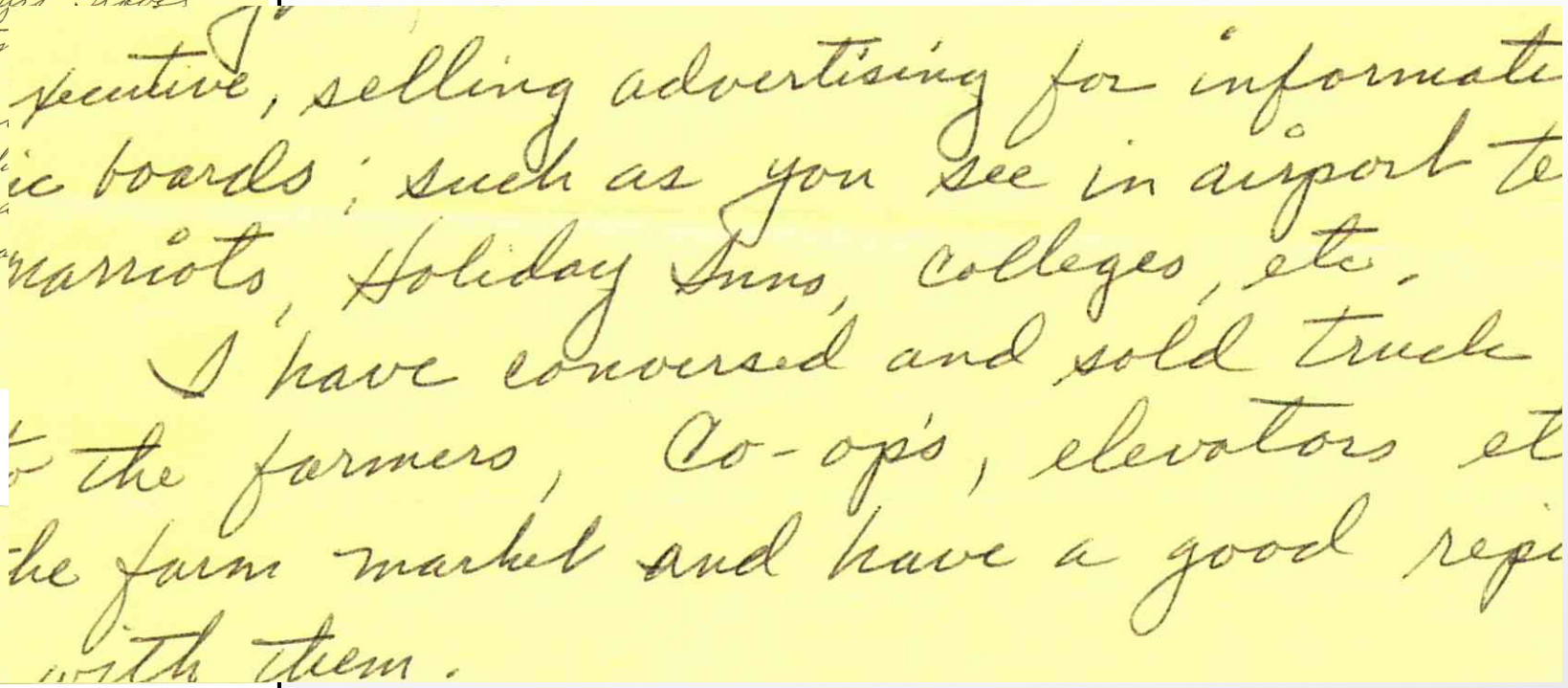
I have conversed and sold truck scales to the farmers, Co-op's, elevators etc. in the farm market and have a good repitore with them.

I have been in sales 30yrs. Travel is no objective as I have exten experience.

Married 30yrs. 6 grown cellent health, and good mental attitu and looking for a home, not a would appreciate your considera position.

Sincerly

James A.



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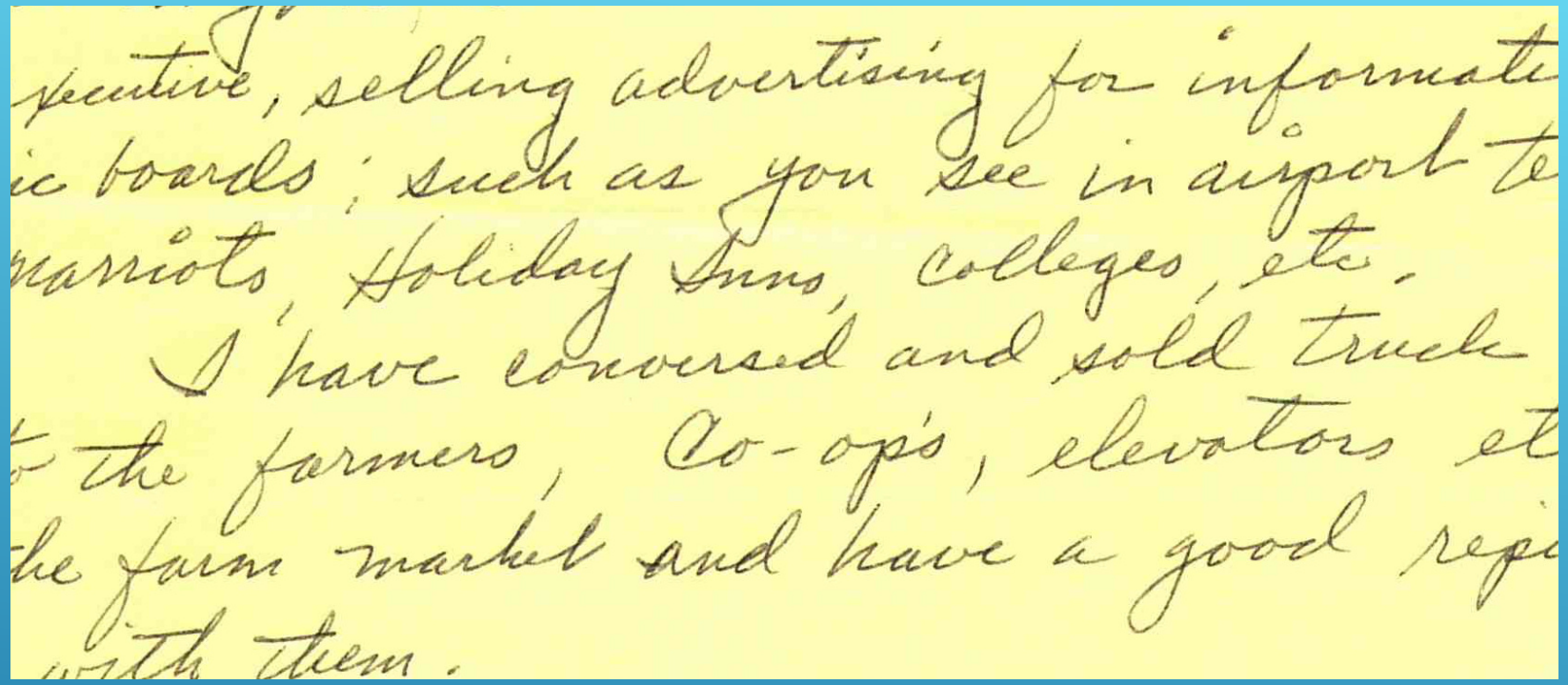
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with them.

Mr. James A. Lessons Learned:

- We can't tell everything from handwriting
- Believe in the handwriting
- Work with your client, partner with them to help them make more informed decisions.

I can't tell you how excited I am about today meeting with Iris! Choosing the right people for our organization will either make or break our success - and the expanded knowledge about individual candidates will increase our odds of success!!

MR. B. PRESIDENT

I am writing this as an extremely satisfied "player" of one very special "coach", Iris Hatfield. Iris came into my business life just when I needed some good coaching; some big changes needed to be made and some critical roles need to be filled. The problem was that I was frozen. I knew what needed to be done, but couldn't seem to make the moves. Iris helped show me the importance to our team in acting soon, encouraged me to focus on the benefits, and also helped us identify two extremely key individuals though her analysis of handwriting samples.

Iris has gently shown me areas where I needed to improve, held me accountable, but also has shown me some much appreciated grace! Her unique understanding of personalities and strengths has helped me to focus on building our team as a group of professionals who compliment each other like never before. Last but not least, Iris is a woman who is both passionate and compassionate! She is passionate about helping others achieve their true potential, and so very compassionate towards to others – which makes her the perfect business coach!

MR. JIM

1. Staff development
   To ensure that developmental goals are set and met.
2. To be more productive
   to have a follow-up system to get all task accomplished on a timely basis.
3. Manage Change
   to make sure Change is a smooth part of growth!
4. Strategic Planning
   To set strategies for ..... and production growth, longer range.
5. Communication
   Improve and be consistant with

"It is 7/1/05 (date) and this process met my expections because I now...

have gained the insight to work effectively as well as balance in my life. I am in control of my work as well as my life. I have planned the work and am working the plan.

Tris -

- this consulting company could have used your services.

The wrong men?

A Memorandum (Excerpts)

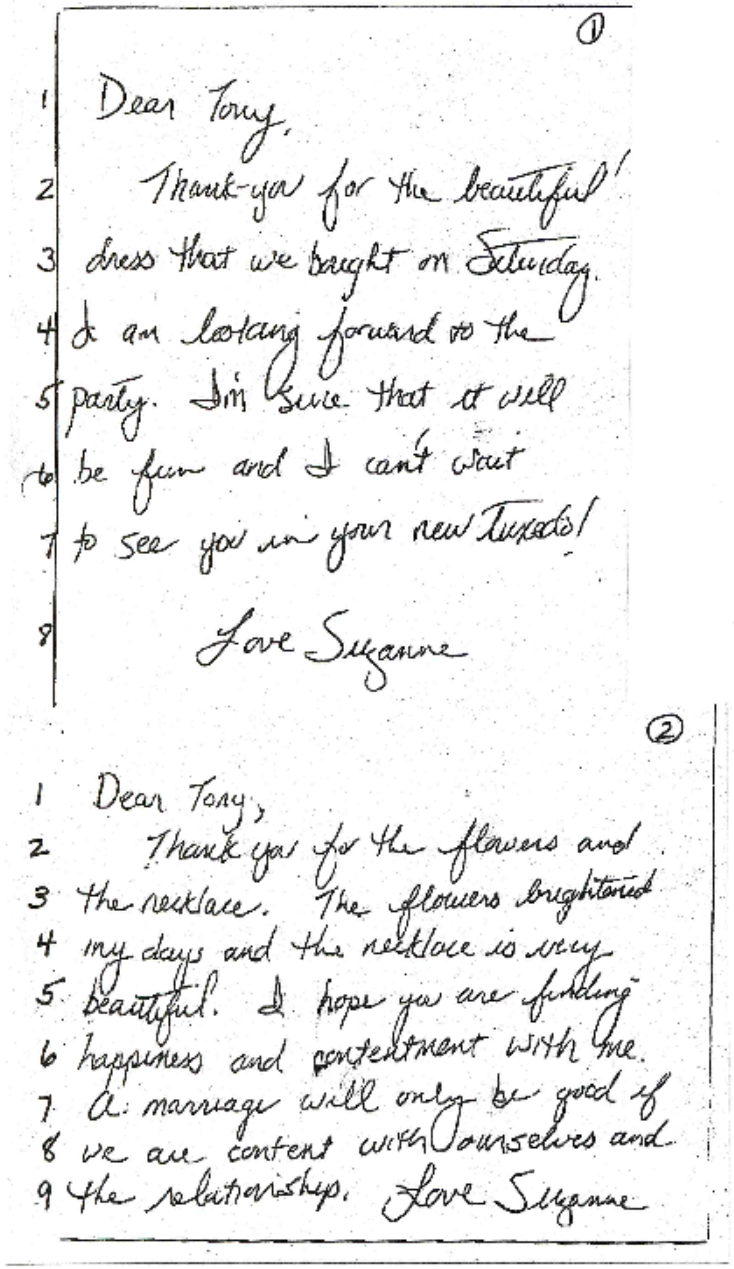
TO: Jesus, Son of Joseph, Woodcrafter Carpenter Shop, Nazareth 25922

FROM: Jordon Management Consultants, Jerusalem 26544.

Dear Sir: Thank you for submitting the resume of the 12 men you have picked for management positions in your new organization. All of them have taken our battery of tests, we have not only run the results through our computer, but also arranged personal interviews for each of them with our psychologist and vocational aptitude consultant...As part of our service and for your guidance, we make some general comments...It is the staff opinion that most of your nominees are lacking in background, education and vocational aptitude for the type of enterprise you are undertaking. We recommend that you continue your search...Simon Peter is emotionally unstable and given to fits of temper. Andrew has absolutely no qualities of leadership. The two brothers, James and John the sons of Zebedee, place personal interest above company loyalty. Thomas demonstrates a questioning attitude that would tend to undermine morale. Matthew has been blacklisted by the Greater Jerusalem Better Business Bureau. James, son of Alphaeus, and Thaddacus definitely have radical leanings, and scored high on the manic-depressive scale. One candidate shows great potential. He is a man of ability and resourcefulness, meets people well, has a keen business mind and has contacts in high places. He is highly motivated, ambitious. We recommend Judas Iscariot as your controller and right-hand man. We wish you every success in your new venture. Sincerely yours, Jordan Management Consultants

P.S. Find anyone with any "magic" yet?

Tony



①

Dear Tony,

Thank-you for the beautiful dress that we bought on Saturday. I am looking forward to the party. I'm sure that it will be fun and I can't wait to see you in your new Tuxedo!

Love Suzanne

②

Dear Tony,

Thank you for the flowers and the necklace. The flowers brightened my days and the necklace is very beautiful. I hope you are finding happiness and contentment with me. A marriage will only be good if we are content with ourselves and the relationship. Love Suzanne

Suzanne -
Bride to be

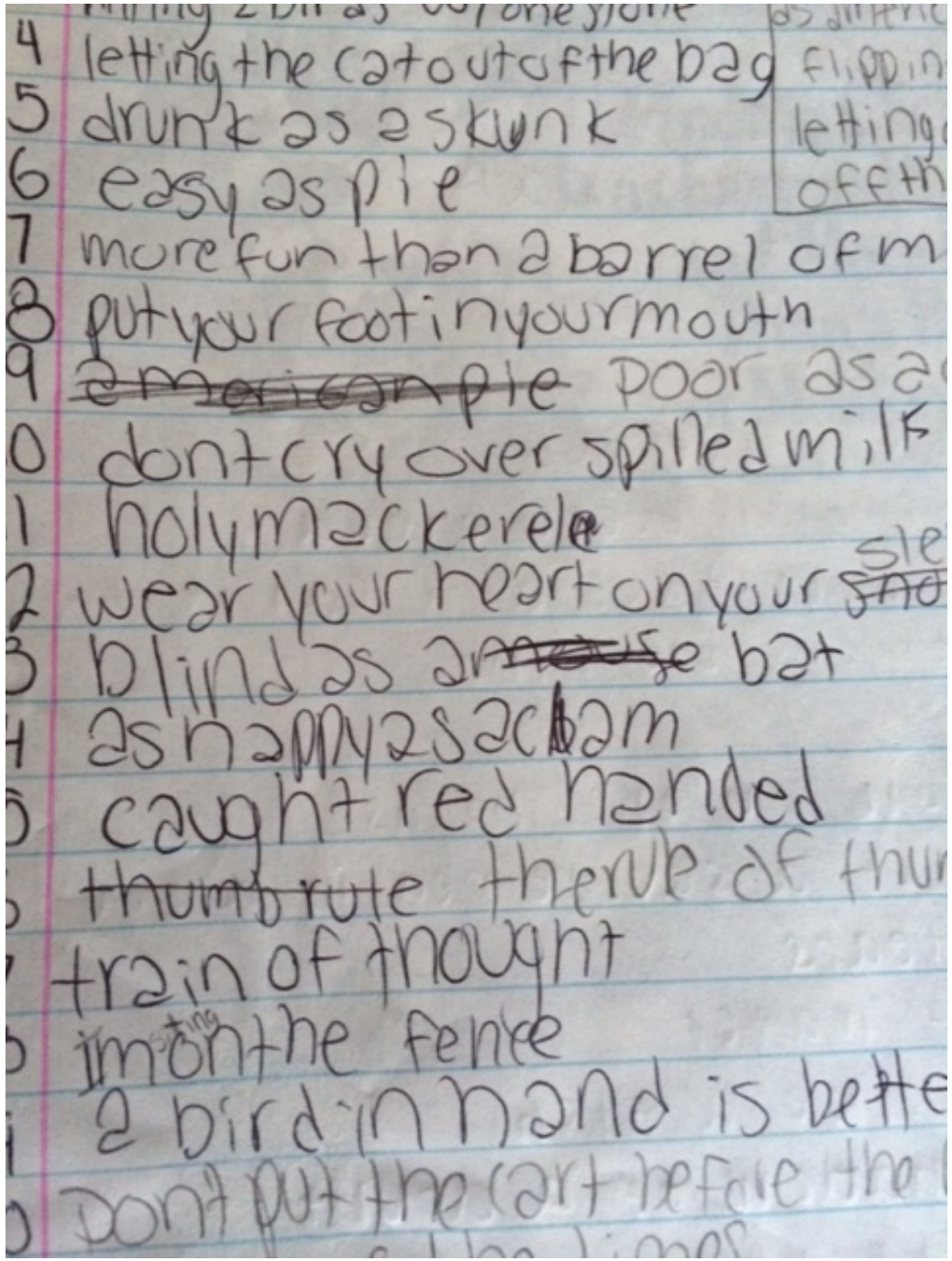
49974

1 I am a good Father
2 I am a fun funny
3 I love helping Others
4 I like to stay in Shape
5 I believe in god and
6 most of all I am greatful
7 for everthing

Mr. N. 40+
Heavy pressure

Applying for an auto sales position in a large dealership

He was asked to: Write a description of yourself in your own words using as much space as you need.


4 letting the cat out of the bag
5 drunk as a skunk
6 easy as pie
7 more fun than a barrel of m
8 put your foot in your mouth
9 ~~a mericanpie~~ poor as a
0 don't cry over spilled milk
1 holy mackerele
2 wear your heart on your sle
3 blind as a ~~mouse~~ bat
4 as happy as a clam
5 caught red handed
thumb rute the rule of thu
train of thought
im on the fence
2 bird in hand is bette
Don't put the cart before the

16-year-old girl with Dysgraphia

New American Cursive PENMANSHIP

Cursive workbooks for all ages
Startwrite/NAC worksheet software
www.newamericancursive.com

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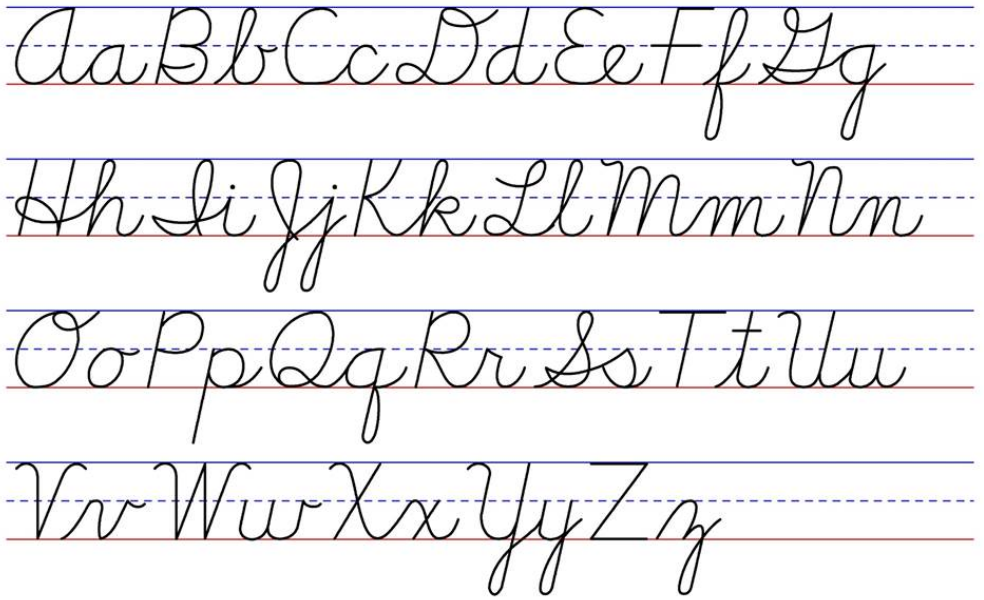


www.NewAmericanCursive.com © 2007 by Iris Hatfield

Over the summer, at age 16, she taught herself how to write with *Teach Yourself Cursive®*

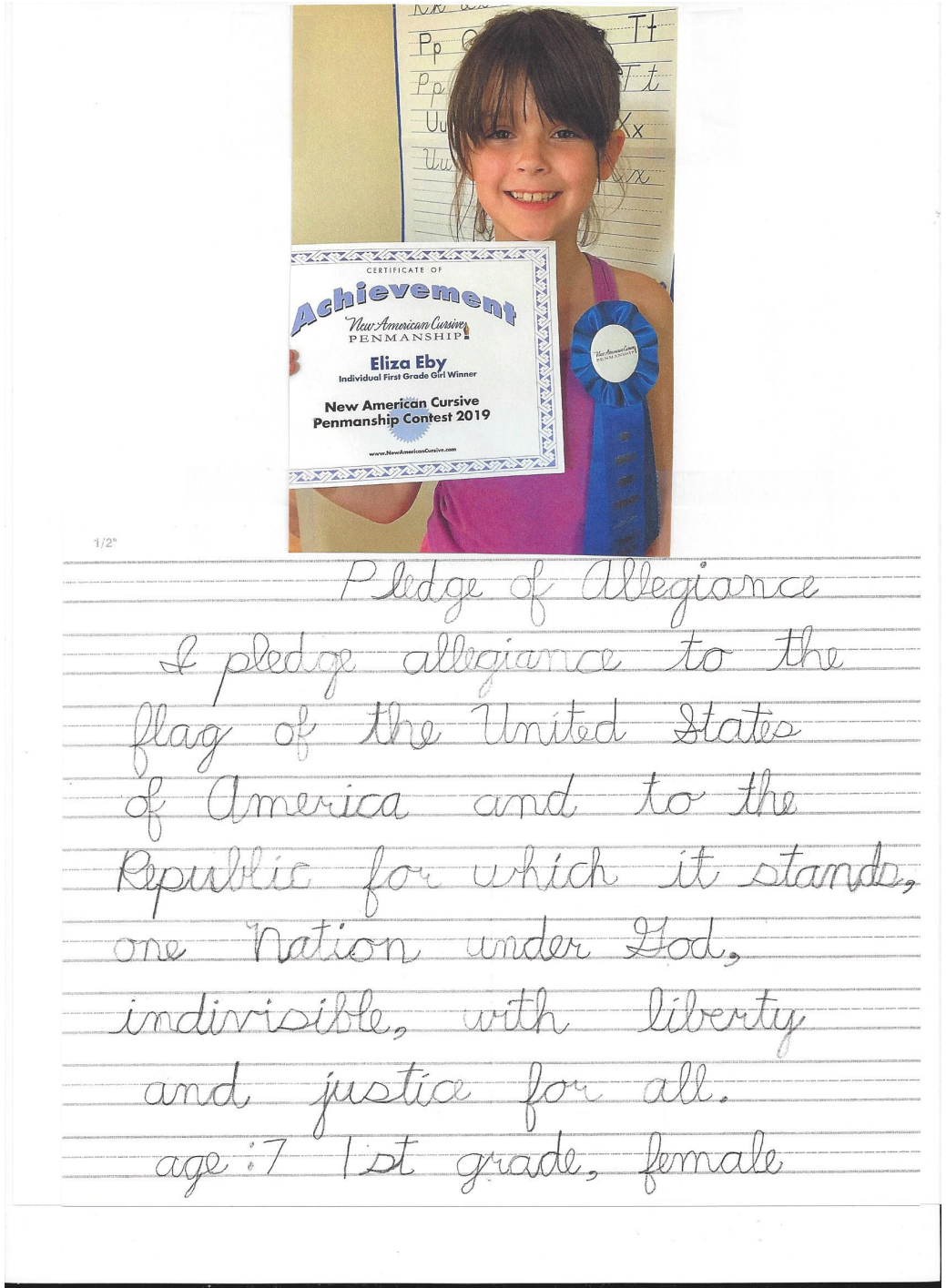
Dear Mrs Hatfield,

The use of your wunderfull program has really helped with my handwriting. Its now verry readable and neat. This program was not only helpfull, but it was fun as well. I really liked ta watch my progress as I went thrsugh your book.

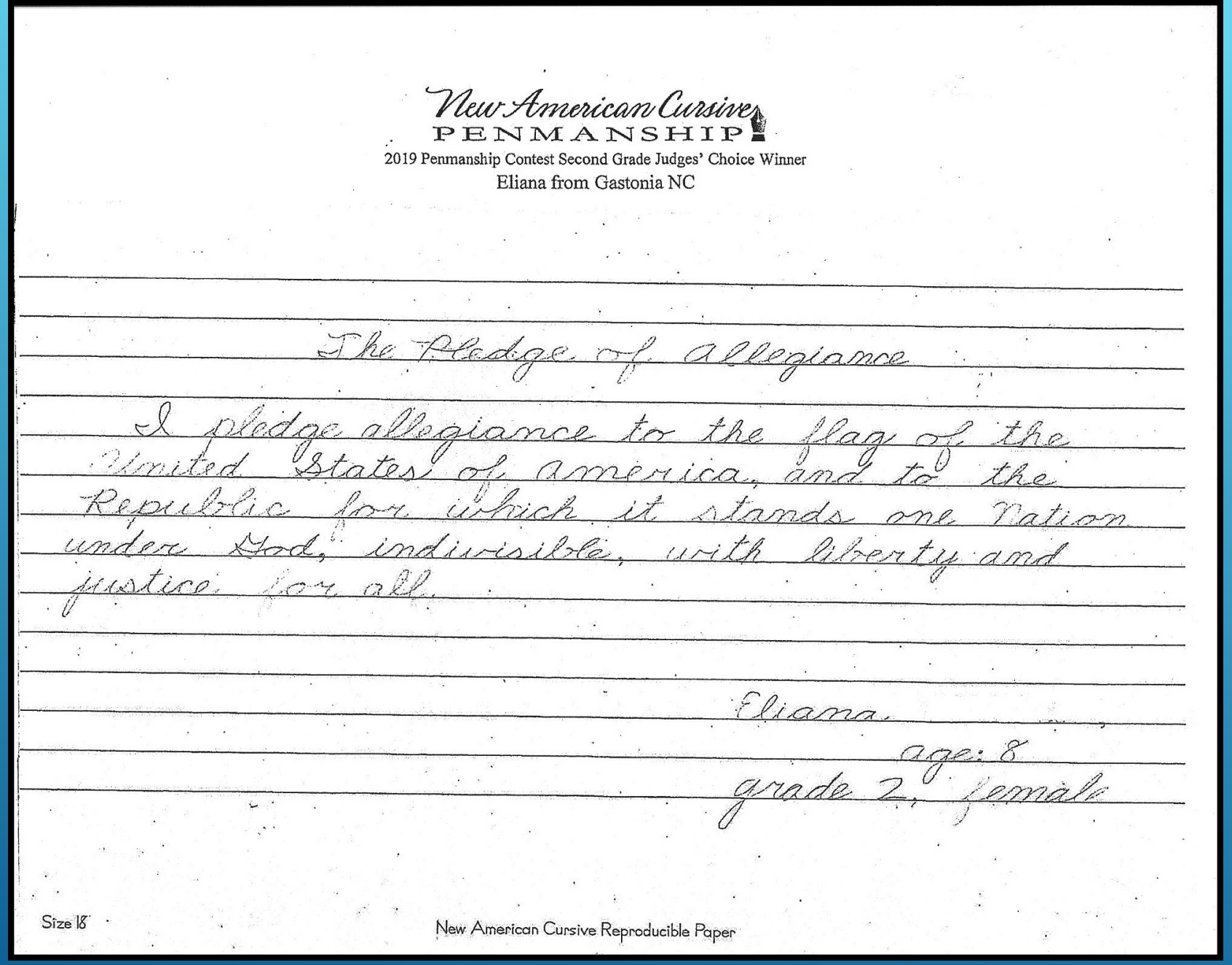
Thanks so much,

Jenny Whipple

Newamericncursive.com



2019 First Grade Winner


New American Cursive
PENMANSHIP
2019 Penmanship Contest Second Grade Judges' Choice Winner
Eliana from Gastonia NC

The Pledge of allegiance

I pledge allegiance to the flag of the United States of America, and to the Republic for which it stands one nation under God, indivisible, with liberty and justice for all.

Eliana
age: 8
grade 2, female

Size 18

New American Cursive Reproducible Paper

SECOND GRADE CURSIVE WINNER

PRACTICAL HOMESCHOOLING
Reader Award
Top Ranked By Homeschoolers
2019

The **Amazing Power** of *Handwriting Analysis*

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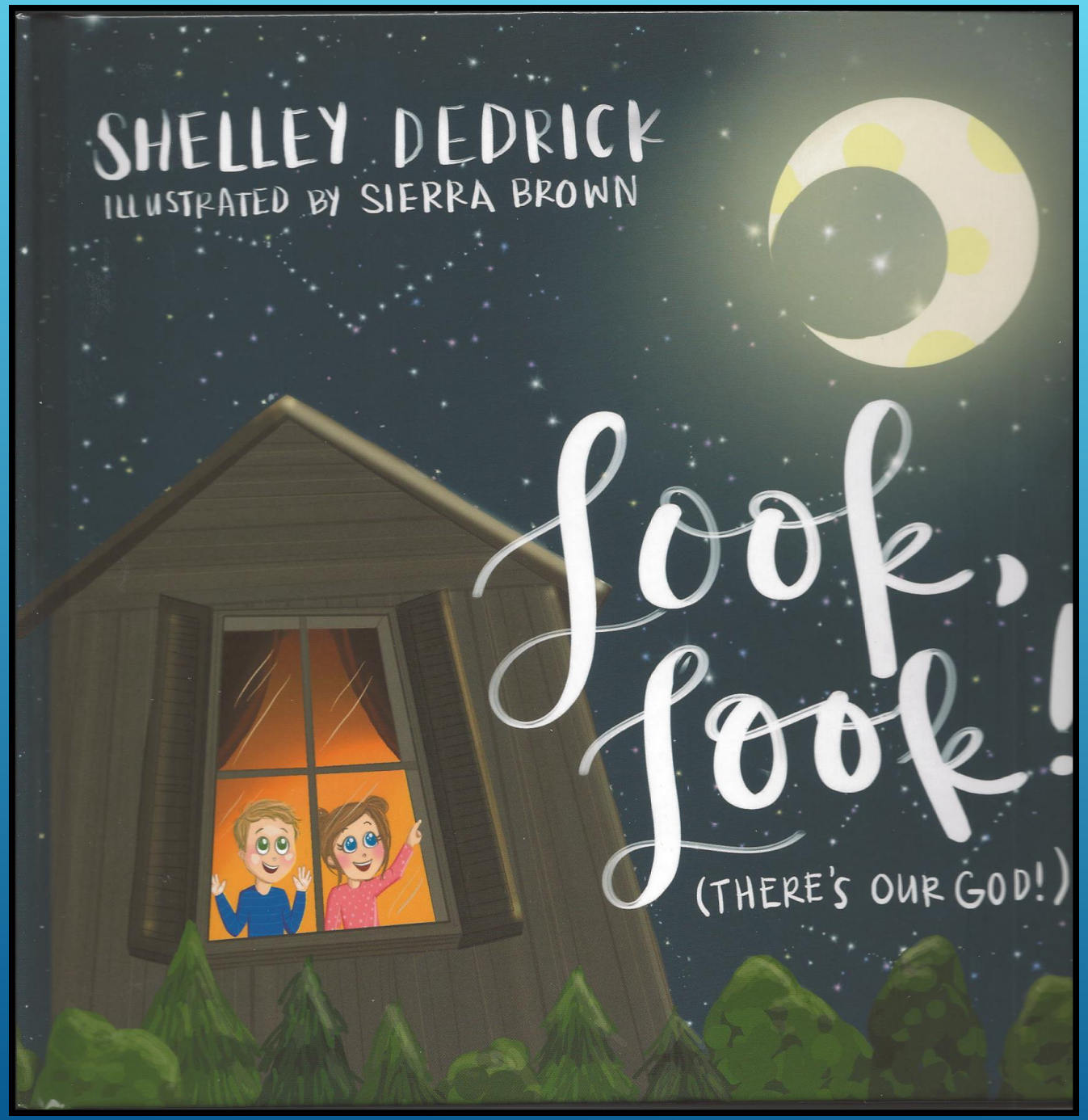
WE CAN BE INCREDIBLE INSTRUMENTS FOR GOOD

WE CAN CHANGE THE WORLD FOR THE BETTER, ONE WRITER AT A TIME.

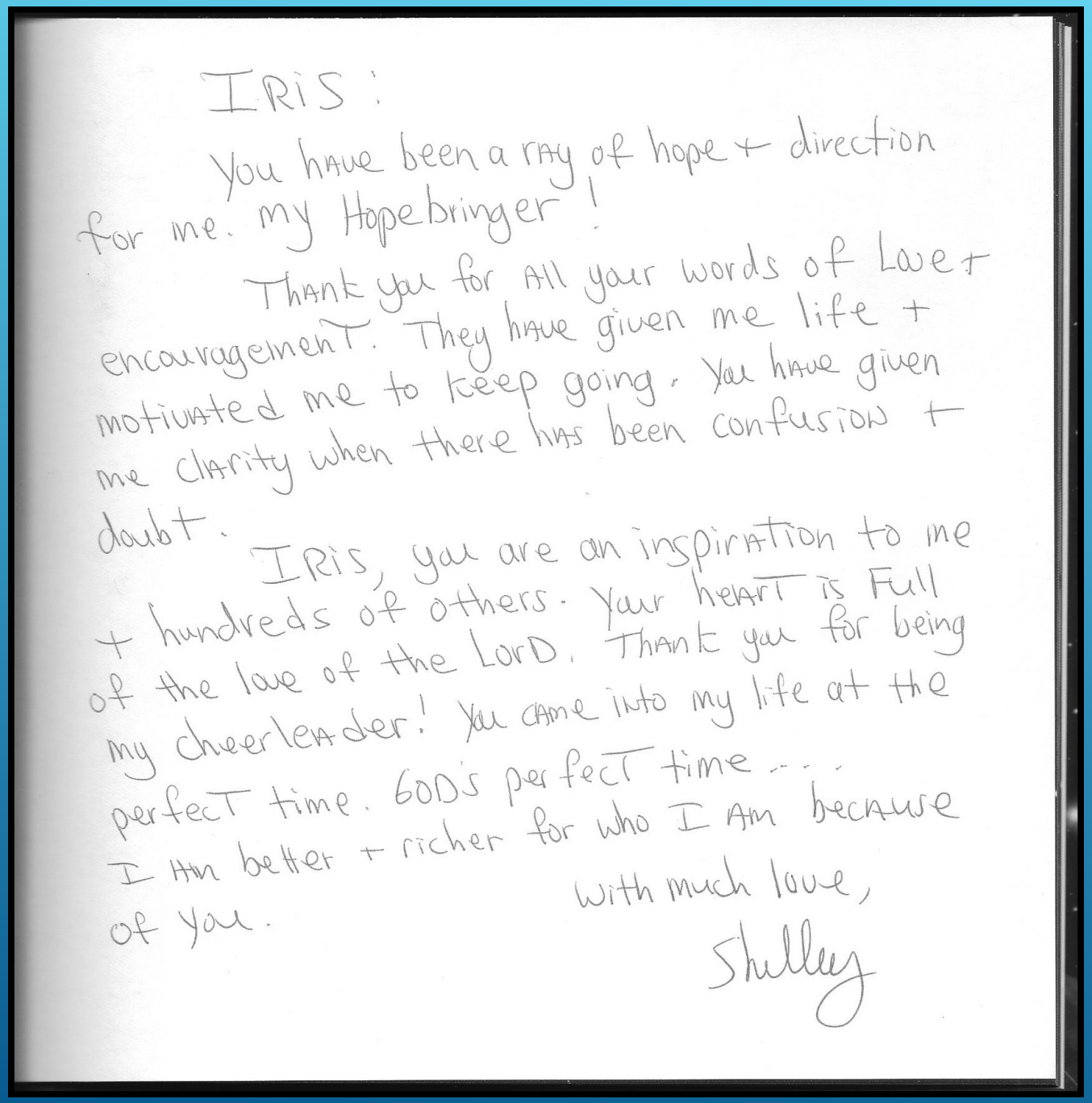
Reason for Visit: I need someone help me develop a plan, set goals around those areas I am most passionate about. To help me become more focused + diciplined. To encourage me, hold me Accountable + help me dream + reach those

Comments: Dreams. I am usually in mentor role + would be refreshing to have a mentor, a spiritual mentor.

MRS. SHELLEY EMPTY NEST MOM WHO WANTED INSIGHT AND COACHING



MRS. SHELLEY'S NEW CHILDREN'S BOOK AVAILABLE ON AMAZON FEB. 4



IRIS:

You have been a ray of hope + direction for me. my Hopebringer!

Thank you for All your words of Love + encouragement. They have given me life + motivated me to keep going. You have given me clarity when there has been confusion + doubt.

IRIS, you are an inspiration to me + hundreds of others. Your heART is Full of the love of the LorD. Thank you for being my cheerleader! You came into my life at the perfect time. GOD's perfect time....
I Am better + richer for who I Am because of you.

With much love,

Shelley

SHELLEY JAN. 2020 AFTER COMPOSING AND RECORDING 2 CD'S AND WRITING A CHILDREN'S BOOK

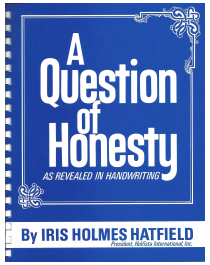
Become Hope Givers

1. Keep increasing your graphology skills
2. Look for the good, the positive, the natural gifts of the individual
3. Coach writers to bring out the best

Resources

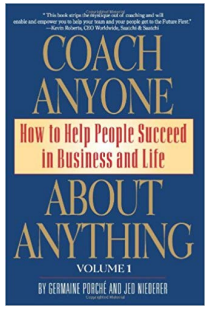
New American Cursive PENMANSHIP

www.Newamericancursive.com
to order cursive workbooks for all ages 502-253-1954 or email iris@huvista.com



A Question of Honesty as Revealed in Handwriting by Iris Holmes Hatfield
$20 Self published Contact Iris Hatfield iris@huvista.com 502-253-1953

American Association Christian Counselors www.aacc.net
For Professional Life Coaching


COACH ANYONE
How to Help People Succeed in Business and Life
ABOUT ANYTHING
VOLUME I
BY GERMAINE PORCHÉ AND JED NIEDERER

Coach Anyone
About Anything by Germaine Porche and Jed Niederer
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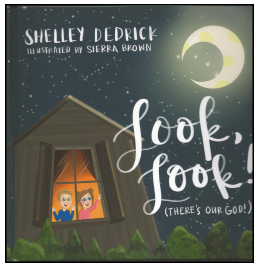

Look, Look! (There's Our God!) by Shelley Dedrick
Amazon.com Feb. 4,2020